

REPORTING PROFORMA FOR COMMERCIAL WING

Name of the Mission (Country): High Commission of India, Wellington

1. ANNUAL REPORT – APRIL 2022 to MARCH 2023

A. Trade in goods

Total trade in goods during (April 2022 - March 2023)

	Export (USD million)	Import (USD million)	Status (F) Final
	(April 2022 - March 2023)	(April 2022 - March 2023)	
NZ's trade with India	324.65	714.20	Final
NZ's total global trade	44820.82	51230.00	Final

Source: Stats NZ

a. Top 10 items of import from India during: - (April 2022 - March 2023)

S. No	Commodity	Value (USD million)
01	Pharmaceuticals	92.96
02	Mechanical Machinery	72.42
03	Mineral Fuels and Oils	50.02
04	Pearls, Precious Stones and Metals	47.35
05	Made up of Textile Articles	39.57
06	Electrical Machinery and equipment	36.49
07	Apparel non knitted and croched	25.77
08	Vehicles	25.77
09	Knitted and crocheted apparel	22.25
10	Fish	18.38

Source: Stats NZ

b. Top 3 Countries of Imports of items mentioned in Table A(a) above

S.No.	Commodity	Top 3 global suppliers	Value (US \$ million)	% share in total import of the commodity	Strategy of competitors (quality, distribution network etc)
1	Pharmaceuticals	Australia	406.01	16.78%	-
		USA	298.94	12.35%	-
		Germany	288.22	11.91%	-
2	Mechanical Machinery	China	2950	27.21%	-
		USA	1960	18.08%	-
		Germany	870	8.03%	-
3	Mineral Fuels and Oils	Singapore	4290	39.04%	-
		Korea	3830	34.85%	-
		Malaysia	1320	12.01%	-
4	Pearls, Precious Stones and Metals	Australia	290.22	37.38%	-
		India	76.6	9.86%	-
		USA	60.68	7.81%	-
5	Made up of Textile Articles	China	282.34	51.00%	-
		India	64.02	11.56%	-
		Singapore	55.58	10.04%	-
6	Electrical Machinery and equipment	China	3460	47.33%	-
		Vietnam	640	8.76%	-
		Australia	460	6.29%	-
7	Apparel non knitted and croched	China	590.85	59.62%	-
		Bangladesh	79.93	8.07%	-
		Vietnam	64.01	6.46%	-
8	Vehicles	Japan	2780	25.55%	-
		Thailand	1490	13.69%	-
		China	1480	13.60%	-
9	Knitted and crocheted apparel	China	657.99	62.67%	-
		Bangladesh	137.42	13.09%	-
		Vietnam	46.21	4.40%	-
10	Fish	China	33.61	15.19%	-
		India	29.74	13.44%	-
		Vietnam	23.93	10.81%	-

Source: Stats NZ

c. Top 10 items of imports from the World.

S.No.	Commodity	Value in US\$ Million
1	Mineral Fuels and Oils	6792.86
2	Vehicles	6724.87
3	Mechanical Machinery	6700.15

4	Electrical Machinery and Equipment	4518.27
5	Plastics	1699.76
6	Optical, medical and measuring equipment	1600.87
7	Pharmaceuticals	1495.79
8	Food Wastes	1124.93
9	Iron and steel articles	1001.31
10	Furniture	890.06

Source: Stats NZ

d. Top 10 items of export to India during - April 2022 - March 2023

S. No	Commodity	Value (USD million)
01	Wood pulp and recovered paper and paperboard	69.95
02	NZ Miscellaneous provisions	54.98
03	Wool	33.57
04	Aluminium	26.86
05	Fruits and nuts	26.21
06	Albuminoids, starches and glues	23.19
07	Iron and steel	13.80
08	Mechanical machinery	10.93
09	Optical, medical and measuring equipment	9.27
10	Electrical Machinery and Equipment	8.75

Source: Stats NZ

e. Country's Top 10 items of Export to the world

S. No	Commodity	Value (USD million)
1	Dairy	12899.64
2	Meat and edible offal	5785.37
3	Wood	3195.55
4	Fruit and nuts	2336.40
5	Beverages	1724.49
6	Milk preparations, pasta and baking products	1668.86
7	Albuminoids, starches and glues	1569.96
8	Mechanical machinery	1372.17
9	NZ Miscellaneous provisions	1192.92
10	Fish	1137.29

Source: Stats NZ

B. Trade in Services

Total trade in services during (April 2022- March 2023)

0	4	2	0	2	2	-	0	3	2	0	2	3
---	---	---	---	---	---	---	---	---	---	---	---	---

	Export (USD million)	Import (USD million)	Status (F) Final
NZ's trade with India	267.27	251.41	Final
NZ's total global trade	13669.20	18246.30	Final

Source: Stats NZ

a. Top 5 services of import from India during: - (April 2022- March 2023)

S. No	Commodity	Value (USD million)
01	Travel	193.41
02	Other Business services	20.73
03	Telecommunications, Computers and Information services	18.43
04	Government Services n.i.e	4.94
05	Charges for use of intellectual property	1.33

Source: Stats NZ

b. Top 3 Countries of Imports of services mentioned in Table B(a) above

S.No.	Commodity	Top 3 global suppliers	Value (US \$ million)	% share in total import of the commodity	Strategy of competitors (quality, distribution network etc)
1	Travel	Australia	1470	29.52%	-
		Cook Islands	380	7.63%	-

		USA	350	7.03%	-
2	Other Business services	Australia	1530	28.39%	-
		USA	850	15.77%	-
		Singapore	610	11.32%	-
3		Telecommunications, Computers and Information services	Australia	908.02	26.40%
	USA		697.25	20.27%	-
	Singapore		331.98	9.65%	-
4	Government Services n.i.e	Australia	15.98	6.25%	-
		China	15.98	6.25%	-
		USA	9.49	3.71%	-
5	Charges for use of intellectual property	USA	467.11	27.80%	-
		Australia	427.24	25.43%	-
		UK	178.76	10.64%	-

Source: Stats NZ

c. Top 10 services of imports from the World.

S.No.	Commodity	Value in US\$ Million
1	Transportation	5161.09
2	Other Business services	3331.53
3	Travel	3078.11
4	Telecommunications, Computers and Information services	2126.25
5	Insurance and Pension services	1712.12
6	Charges for use of intellectual property	1038.40
7	Personal, Cultural and recreational services	865.33
8	Financial services	370.86
9	Maintenance and repair services	197.79
10	Government Services n.i.e	160.70

Source: Stats NZ

d. Top 10 services of export to India during - April 2022- March 2023

S. No	Commodity	Value (USD million)
01	Travel	222.55
02	Government Services n.i.e	14.54
03	Other Business services	7.77
04	Personal, Cultural and recreational services	2.05
05	Telecommunications, Computers and Information services	0.83

06	Insurance and Pension services	0.15
*Only above mentioned services were exported to India in last financial year		

Source: Stats NZ

e. **Country's Top 10 items of Export to the world**

S. No	Commodity	Value (USD million)
1	Travel	5927.53
2	Transportation	1971.72
3	Other Business services	1675.04
4	Telecommunications, Computers and Information services	1106.39
5	Charges for use of intellectual property	1069.30
6	Financial services	445.03
7	Personal, Cultural and recreational services	309.05
8	Government Services n.i.e	191.61
9	Insurance and Pension services	12.36
*Only above mentioned services were exported to India in last financial year		

Source: Stats NZ

TRADE PROMOTION/ PUBLICITY ACTIVITIES INCLUDING PARTICIPATION IN TRADE FAIRS, EXHIBITIONS etc DURING APRIL 2022 - MARCH 2023

01	High Commissioner gave a keynote address at the ANZ India Business Chamber Global Meet and Business Introduction which was held virtually on 7 April 2022. In his address, he spoke about the development of the India – NZ trade relations in recent years and the new opportunities in the business sector. The conference was organized by the ANZ India Business Chamber.
02	Indian Council of World Affairs (ICWA) - Asia New Zealand Foundation (ANZF) and New Zealand India Research Institute (NZIRI) Track-II Dialogue was held virtually on 27 April 2022. Amb Vijay Thakur Singh, DG, ICWA led the Indian side while Prof. David Capie, Director, NZIRI led the NZ delegation. First Session on “Changing Global and Regional Geopolitical Scenarios” was chaired by Amb. Rajiv Bhatia and Dr. Manjeet Pardesi, Senior Lecturer, Victoria University, Wellington and Prof. Sanjay Chaturvedi, South Asia University, New Delhi participated as speakers. The second session on “India-New Zealand Bilateral Relations – Way Forward” was chaired by Prof. Sekhar Bandhopadhyay, Victoria University, Wellington and Dr. Pragya Pandey, Research Fellow, ICWA and Ms. Suzannah Jessep, Director (Research and Engagement), ANZF participated as speakers.
03	India-NZ Joint Trade Committee meeting was held on 24 June 2022 to review & take measures in furtherance of bilateral trade partnership and co-operation in areas such as Agri, Pharma, Textile, Renewable Energy and services. The Indian side was led by Ms. Rachna Shah, Additional Secretary, Department of Commerce and the NZ side was led by Mr. Mark Sinclair, Deputy Secretary, Americas and Asia Group, Ministry of Foreign Affairs and Trade.

04	<p>NZ Trade & Agriculture Minister Mr. Damien O'Connor visited India from 19-21 September 2022 and had a series of meetings with Hon'ble Commerce & Industry Minister Mr. Piyush Goyal, Hon'ble Minister for Agriculture & Farmer's Welfare Mr. Narendra Singh Tomar, and Minister of Fisheries, Animal Husbandry & Dairy Mr. Parshottam Rupala. Mr. O'Connor also met INZBC delegation and Niti Aayog CEO Mr. Amitabh Kant in an interaction hosted by NZ High Commission in New Delhi. As Agriculture Minister, O'Connor spoke at the 'Farm to Fork' panel, showcasing NZ's investments in agri-tech, on-farm training and skills development, and climate-responsive farming as part of the Federation of Indian Chambers of Commerce and Industry (FICCI) LEADS Conference.</p>
05	<p>India-New Zealand Business Council delegation (INZBC) visited India from 19th September 2022 and had various meetings to discuss improvement in bilateral trade between the two countries. The delegation attended the FICCI LEADS 2022, met Invest India and CII teams, attended industry interaction with Niti Aayog CEO Shri Amitabh Kant organised by NZ High Commission and the delegation also met Mr. Tapan Mazumder, Additional Director General of Foreign Trade, Ministry of Commerce and Industry, which was facilitated by the High Commission of India.</p>
06	<p>India-NZ Business Council, in association with the High Commission of India organised the 8th India-NZ Business Summit in Auckland on 11 November 2022. This year's theme was India-NZ Trade Relations: The Road Ahead. The flagship event brought together key stakeholders from political leadership, business and academia. FM Nanaia Mahuta was the keynote speaker at the event. High Commissioner also attended the Summit and participated in discussions on ways to enhance trade and investment.</p>
07	<p>On 25 November 2022, High Commission of India in partnership with INZBC organised a business event-India Unplugged: Export-Import Pathways. High Commissioner in her opening remarks touched upon the opportunities and benefits in trading with India. During her interactions in Q&A sessions with the guests she assured full support from Indian High Commission. Other speakers talked about various aspects of the international trade, viz: scope of IT sector, Finance, Banking, Patents, IPRs and Exports.</p>
08	<p>High Commissioner met Dr Elena Duter, Ph.D. in Plant Protection, International Engagement Manager & Mr. Terry Meikle, CEO of NZAPI, NZ Apples and Pears Inc in chancery on 23rd November 2022 & discussed various issues which can be helpful for apple & pears growers in India.</p>
9	<p>High Commissioner met Mr. Rachael McGuckian, Market Manager, New Zealand Trade and Enterprise (NZTE), & New Zealand Consul General to Mumbai and Trade Commissioner, Mr Graham Rouse in Chancery on 28th November 2022 & discussed trade related issues between India & New Zealand.</p>
10	<p>High Commissioner met CEO of Duco Consultancy Mr. Chandan Ohri in Auckland on 30th November 2022 to discuss the growing business opportunities between India and New Zealand.</p>

11	On 1 December 2022, the High Commissioner paid a courtesy call on Dr. Caralee McLiesh, Chief Executive & Secretary to the Treasury of NZ. Both discussed ways to enhance co-operation in the economic & financial sphere between the two countries.
12	The High Commissioner visited Hawks Bay (Napier) on 5 December 2022. She visited Onga Onga and witnessed various new and emerging techniques of apples growing. She also attended a business workshop "A Taste of India in the Bay" organized by NZ Apples and Pears Inc.
13	Food Safety Minister Meka Whaitiri visited India during 10-17 September 2022 where she addressed the World Dairy Summit in New Delhi, the flagship event of the International Dairy Federation. During the Summit, Minister Whaitiri met Ministers and senior officials and discussed various issues.
14	Shri Saurabh Bahuguna, Minister of Animal Husbandry, Dairy, Fisheries, Government of Uttarakhand visited NZ from 27 to 31 December 2022 to study best practices in value chain development of sheep goat and cattle husbandry, dairying and fisheries in New Zealand and to explore opportunities of joint ventures with cooperative organizations, farmers associations and business associates. He met the High Commissioner and discussed possible collaboration with NZ in skill development, animal husbandry and other areas. He visited farms in the periphery of Wellington and Christchurch and also met Mr. Earl Rattray, Director, Dairy Farms NZ Limited in Auckland and discussed above mentioned issues with him.
15	A delegation from the Food Safety and Standards Authority of India consisting of Ms. Inoshi Sharma, Ex. Dir, Dr. Amit Sharma, Dir visited NZ on 15-16 January 2023 and had meetings with MPI officials regarding food safety issues.
16	High Commissioner met Mr. Naved Shafiq, Associate Vice President & Business Head, HCL Tech New Zealand on 25th January 2023 at the High Commission of India, Wellington office & discussed opportunities in IT sector to boost India-NZ bilateral economic relations.
17	Ms. Nanaia Mahuta, Minister of Foreign Affairs & Minister for Disarmament and Arms Control, New Zealand visited India from 7 to 10 February, 2023 with a large business delegation. During her visit, she had bilateral meetings with EAM Dr. S. Jaishankar, Minister of Tribal Affairs Mr. Arjun Munda and also had meetings with the business community.
18	High Commission of India, in collaboration with PHARMEXCIL, organized a two-day B2B Pharma event in Chancery Premises on 10 February 2023. 22 Pharma companies from India had B2B interactions with the New Zealand counterparts. HC and representatives from Pharmac, Medsafe and INZBC spoke in the inaugural session.
19	A three Member delegation from Plant Protection division of Ministry of Agriculture and Farmers Welfare visited New Zealand from 20 to 22 February 2023 to undertake an audit

	of the New Zealand Kiwano (fruit) system for export to India and a tour of forestry sites. The delegation consisted of Dr Ranjit Singh, Director Dr Chandrashekhhar Patni. Deputy Director and Dr Michael Raja Jacob, Assistant Director. They visited Tauranga, Te Puke, Rotorua and Auckland regions for this purpose.
20	High Commissioner met Ms. Mischa Mannix Opie, Executive Director, G2G New Zealand on 9 th February 2023 at the chancery to discuss the opportunities to increase bilateral trade between India-NZ. Ms. Opie visited India in February 2023 to explore the possibility of further G2G cooperation with Indian business.
21	High Commissioner met Wellington Mayor Tory Whanau on 17 February 2023 and discussed how to promote India's trade and tourism in Wellington.
22	High Commissioner met Mr. Simon Arcus, CEO of Business Central & the Wellington Chamber of Commerce on 20 th February 2023 to collaborate in business events & to strengthen the bilateral trade between India-NZ.
23	High Commissioner met Mr. Joseph John, Senior Advisor Business & Investment Facilitation, Kapiti Coast District Council on 20 th February 2023 at Chancery and discussed to host future commercial events together.
24	High Commissioner met Mr. Stephen Jacobi from New Zealand Business Forum on 21 February 2023 and agreed to host Agri/ Horticulture event followed by panel discussion in April 2023 at the Chancery. Officials from Apple & Pears, Zespri & Invest India will also join the invest virtually & physically.
25	High Commissioner attended India News-link Lecture series at Auckland on 27 February 2023 and spoke about the economic growth of India. The event was attended by Mr. Michael Wood, Minister of Immigration and Ethnic Communities Minister Priyanca Radhakrishnan was the Master of Ceremonies.
26	On 28 th February 2023 in Auckland, High Commission of India in collaboration with Duco Consultancy hosted a round table discussion on bilateral trade and investment. Presentation on Make in India & a few case studies were discussed at the event. Officials/ Entrepreneurs from various sectors also attended the event.
27	High Commissioner met CEO of Auckland Business Chambers Mr. Simon Bridges in Auckland on 28 th February 2023 and discussed exchanging of business delegation to India & NZ. Also planned to host a few collaborative events on India-NZ trade opportunities.
28	On 13 March 2023, the High Commissioner met Mr. Damien O Connor, Minister of Agriculture, Trade and Export Growth in Parliament to discuss how to increase trade between India & New Zealand and also various pending trade issues such as lifting of ban on import of Indian mangoes.
29	On 14 March 2023, High Commissioner met officials from Zespri, Mr. Bruce Cameron,

	Zespri Chair & Mr. Michael Fox, Head of Global Public Affairs and discussed Zespri's business in India.
30	On 15 March 2023, High Commissioner met Ms. Lianne Dalziel, former Minister and former Mayor of Christchurch. Both discussed ways to enhance cooperation between the two sides.
31	On 16 March 2023, High Commissioner visited JIX technology company established by an Indian entrepreneur, where she witnessed the kind of work they have been doing in the virtual world technology. She interacted with the young team and appreciated their efforts.
32	On 16 March 2023, High Commissioner participated in a business event "Opening the Trade Gateway to India" organized by the High Commission in association with India New Zealand Business Council (INZBC) in which she & other panelists discussed trade & investment opportunities between India and NZ followed by QnA.
33	On 17 March 2023, during her visit to Dunedin, High Commissioner met John Christie, Manager, Enterprise Dunedin and his team; discussed potential opportunities to collaborate in the areas of trade & commerce and education.
34	On 17 March 2023, the High Commissioner called on Jules Radich, Mayor of Dunedin. Both acknowledged the role of the Indian community & agreed to work towards strengthening partnerships across sectors such as Education, Business, IT & Innovation.
35	On 18 March 2023, Global Millets Conference was organized by the Ministry of Agriculture and Farmers' Welfare as part of International Year of Millets 2023 celebration. Approximately 50 Indian diaspora members attended the conference in the High Commission premises and witnessed it live online. Prime Minister Modi inaugurating the two-day conclave on millets in Delhi addressed the gathering all over the world. Millet based products were kept on display and millet-based food was also served to the participants. High Commissioner highlighted how India has, in recent years, led several initiatives on the global stage on issues such as climate change, the international solar alliance and the coalition for disaster resilience infrastructure and international year of Millets 2023.
36	On 28 March 2023, High Commissioner called on Chris Luxon, National MP and Leader of Opposition and discussed issues relating to India-New Zealand bilateral ties including ways to strengthen business, culture & people to people links. The issues relating to immigration and labour mobility were also discussed. Mr. Gerry Brownlee and Mr. Todd McClay, National Party's Foreign Affairs Spokesman and Trade and Export Growth; and Tourism Spokesman respectively also attended the meeting.

Trade Queries -A total of **1262** trade queries were received from India during the period of April 2022-March 2023 and were duly replied.

